THE BRITISH WILLS & PROBATE AWARDS 2022

Probate Research Firm of the Year

In this niche area of the market, the successful firm will show how they put their expertise to effective use and provide an exceptional commitment to their clients and support the profession.

The winning firm will provide evidence of individual and team competency, a focus on service excellence with the client at the heart of the matters, and business success over the course of the last 12 months. Judges will also be looking for clear a demonstrable team-based approach acknowledging that a diverse mix of team members bring a variety of skills and experience to the team to produce a winning combination.

Criteria

The winner of this award must:

- Demonstrate excellence in the field of Probate Research with submissions to include progress against strategic and financial goals, staff onboarding, development and training, client care excellence etc.
- Evidence the expertise and skills of staff within the business and how they deliver service excellence alongside a client-centred approach.
- Demonstrate how the organisation works collaboratively to deliver the service, including a short description of a case undertaken in the last 12 months demonstrating the mix of skills available across the team.
- Demonstrate its credentials and show a transparent and clear approach to pricing and to explaining costs and fees to clients.
- Can cite evidence of client satisfaction with the service provided.

Entries for this award are for practitioners only. Suppliers to the legal sector cannot apply.

*Where relevant, firms are encouraged to submit links to online review platforms and digital presence to qualify their submissions.